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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	36	1184	$1479	$1566	$1625	$1541	$1333	269	5618	$1485	$1565	$1625	$1500	$1268
Business—General (incl. Mgmt.)	34	1356	1544	1486	1916	1521	1100	88	3272	1498	1486	1958	1496	1083
Marketing & Distribution	10	610	1357	1399	*	*	*	38	1457	1364	1411	1700	1342	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	164	401	1554	1445	2000	1542	1166	210	715	1521	1380	2000	1521	1150
Economics[2]	168	355	1747	1645	2083	1750	1375	208	577	1734	1590	2083	1750	1333
Other Social Sciences	128	352	1507	1400	2000	1458	1083	168	810	1453	1320	2000	1417	960
ENGINEERING														
Aeronautical	16	114	2166	2054	*	*	*	49	439	2070	2004	2318	2100	1791
Chemical	33	270	2079	2155	2275	2150	1750	109	1156	2172	2228	2417	2208	1833
Civil (incl. Construction, Sanitary & Transportation Engrg.)	25	377	1958	1865	2400	2000	1458	51	892	1913	1869	2300	1992	1458
Electrical (incl. Computer Engrg.)	357	2567	2153	2136	2300	2167	2000	924	8285	2154	2128	2300	2166	2000
Geological	1	9	2268	1922	*	*	*	1	35	2268	2089	*	*	*
Industrial	14	220	1953	2058	*	*	*	42	841	2033	2048	2200	2017	1760
Mechanical	157	1110	2072	2095	2297	2125	1793	482	3883	2083	2096	2281	2100	1833
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	10	81	2067	2132	*	*	*	26	277	2150	2146	2350	2177	1793
Mining	+	4	+	2033				+	30	+	2041			
Nuclear (incl. Engrg. Physics)	6	32	2009	2063	*	*	*	16	114	2069	2078	*	*	*
Petroleum	+	92	+	2527				+	307	+	2568			
Engineering Technology	4	174	2019	1974	*	*	*	33	624	2022	2006	2167	2025	1833
SCIENCES														
Agricultural Sciences	2	146	1113	1387	*	*	*	8	297	1351	1375	*	*	*
Biological Sciences	25	58	1390	1383	1750	1500	866	45	149	1496	1419	2000	1583	1000
Chemistry	6	44	1667	1704	*	*	*	14	147	1786	1712	*	*	*
Computer Science	174	909	1971	1954	2250	2000	1583	396	2572	1939	1941	2210	2000	1500
Health (Medical) Professions	18	194	1451	1586	*	*	*	30	423	1490	1584	1666	1535	1209
Mathematics	63	256	1805	1819	2134	1791	1375	91	517	1809	1799	2125	1800	1375
Other Physical & Earth Sciences	18	64	1913	1692	*	*	*	24	167	1898	1746	2300	2000	1250
Totals	1469	10979						3324	33604					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	62	1285	$1513	$1570	$1625	$1541	$1333	302	5795	$1486	$1565	$1625	$1500	$1250
Business Administration	36	721	1535	1452	1983	1500	1000	73	1792	1483	1464	2000	1417	1000
Communications	5	98	1408	1566	*	*	*	11	232	1182	1498	*	*	*
Community & Service Orgs. Work	9	61	1014	1144	*	*	*	16	182	1047	1175	*	*	*
EDP-Programming/Systems	221	1117	1962	1953	2250	2025	1500	522	3041	1972	1943	2250	2007	1542
Engineering	554	4624	2121	2112	2300	2163	1883	1570	15648	2122	2115	2297	2150	1916
Farm & Natural Resources Mgmt.	†	57	†	1347				†	106	†	1326			
Finance & Economics	229	618	1811	1616	2083	1833	1417	282	1189	1799	1563	2083	1833	1417
Health (Medical) Services	23	225	1387	1324	1717	1411	1083	37	494	1407	1530	1690	1500	1000
Manufacturing &/or Industrial Opns.	25	189	1979	1914	2300	2083	1375	38	607	1915	1924	2300	2013	1375
Mathematics/Statistics	38	130	1796	1782	2208	1750	1408	53	287	1817	1734	2150	1792	1408
Merchandising/Sales Promotion	84	533	1419	1312	1667	1417	1166	130	1251	1340	1318	1690	1333	1083
Personnel/Employee Relations	5	89	1590	1413	*	*	*	8	136	1638	1375	*	*	*
Research—Non-Scientific	65	175	1559	1692	2083	1458	1125	73	241	1590	1649	2083	1500	1125
Research—Scientific	23	153	1583	1751	2291	1583	976	45	505	1672	1805	2250	1833	1000
Rotational Training—Non-Technical	29	250	1364	1427	1750	1292	1083	47	494	1375	1397	1833	1292	1042
Rotational Training—Technical	22	76	1873	1892	2117	1858	1483	42	274	1824	1900	2217	1958	1208
Sales—Non-Technical Degree	37	510	1463	1481	1750	1417	1150	63	1133	1474	1464	1750	1500	1150
Sales—Technical/Scientific Degree	2	68	1592	1819	*	*	*	10	177	1692	1880	*	*	*
Totals	1469	10979						3322	33604					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	*	145	*	$1847				1	390	$1833	$1891	*	*	*
MBA (Non-technical Undergraduate)	49	620	$2472	2271	$2917	$2500	$2000	152	1518	2487	2215	$3200	$2500	$1917
MBA (Technical Undergraduate)	8	334	2374	2581	*	*	*	32	527	2598	2524	3333	2500	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	38	2366	2154	*	*	*	5	125	2367	2122	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	*	18	*	2142				1	63	2167	2196	*	*	*
Administration (incl. Public, Hospital, etc.)	1	2	1688	1761	*	*	*	1	52	1688	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	*	8	*	1674				3	34	1855	1617	*	*	*
Social Sciences	*	25	*	1314				*	90	*	1606			
ENGINEERING														
Chemical	3	20	2314	2404	*	*	*	17	100	2445	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	36	2583	2234	*	*	*	11	125	2238	2260	*	*	*
Electrical (incl. Computer Engrg.)	73	320	2461	2486	2678	2458	2250	183	836	2450	2461	2667	2450	2250
Industrial	*	21	*	2295				15	72	2270	2291	*	*	*
Mechanical	39	133	2456	2445	2665	2500	2082	92	408	2452	2400	2665	2464	2208
Nuclear (incl. Engrg. Physics)	3	8	2411	2419	*	*	*	5	38	2393	2386	*	*	*
SCIENCES														
Chemistry	2	5	1979	1934	*	*	*	3	18	2026	2203	*	*	*
Computer Science	17	62	2425	2449	*	*	*	55	233	2402	2359	2583	2395	2209
Geology & Related Geological Sciences	*	22	*	2466				*	81	*	2472			
Mathematics	3	17	1826	1940	*	*	*	14	56	2095	2124	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	4	8	2487	2443	*	*	*	9	33	2468	2417	*	*	*
Totals	207	1842						599	4799					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	41	278	$2773	$2499	$3333	$2792	$2083	137	661	$2675	$2484	$3333	$2750	$2083
MBA - Tech Undergraduate	7	208	2762	2717	*	*	*	28	305	2944	2722	3583	3067	2083
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	77	393	2736	2617	3353	2708	2083	192	756	2844	2632	3542	2833	2250
MBA - Tech Undergraduate	8	241	3042	2806	*	*	*	17	330	3010	2780	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	52	227	2753	2740	3333	2813	2167	118	442	2743	2672	3333	2750	2100
MBA - Tech Undergraduate	8	69	2490	2755	*	*	*	27	122	2748	2800	3500	2667	2167
Totals	193	1416						519	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	4	23	$2969	$3223	*	*	*	6	81	$2972	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	2	7	2808	3033	*	*	*	3	13	2953	2936	*	*	*
Electrical (incl. Computer Engrg.)	10	38	3221	3283	*	*	*	17	123	3169	3200	*	*	*
Mechanical	3	15	3192	3224	*	*	*	8	34	3190	3150	*	*	*
SCIENCES														
Chemistry	9	48	2827	2715	*	*	*	26	214	2880	2694	$3166	$2893	$2725
Mathematics (incl. Opns. Research, Statistics & Actuarial Science)	2	4	2750	2766	*	*	*	2	19	2750	2585	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	2	4	2833	2969	*	*	*	5	20	2978	3072	*	*	*
Physics	8	15	2805	2875	*	*	*	14	68	3034	2903	*	*	*
Totals	40	154						81	572					

[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1518 1625 1375	28	1354	2	1250	2	1633	1				
BUSINESS - GENERAL	1042	1	1585	9	1238	7	1778	7				
MARKETING/DISTRIBUTN			1400	1	1155	3	1333	2				
HUMANITIES	1581	8	1709 2042 1333	68	1315 1583 1083	50	1798	4			1250	1
ECONOMICS	1574	13	1802 2083 1375	114	1320	10	1525	2			1967	2
OTHR SOCIAL SCIENCES	1542	1	1718 2041 1333	53	1241 1500 1000	27	1418	7	2083	1	1808	1

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2170	14				
CHEMICAL							2101	15				
CIVIL -CNSTR/SAN/TRP							2086	6			2055	3
ELECTRICAL -COMPTR			2000	1	2166	1	2178 2300 2058	237	2204	6	2041	1
GEOLOGICAL							2268	1				
INDUSTRIAL	1583	1					1963	5				
MECHANICAL					1833	1	2116 2253 2028	62	2095	18	2011	3
METALLURGICAL							2137	5	2258	1		
MINING												
NUCLEAR -ENGRG PHYS					1583	1	2015	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2081	3				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES			1347	3	1416	6	1750	4				
CHEMISTRY												
COMPUTER SCIENCE	1969	3	1674 2041 1208	22	1766	5	2064 2250 1850	100	1925	1	2083	1
HEALTH (MED) PROFSNS					1188	2						
MATHEMATICS	1812	2	1649 2041 1292	28			2021	13	2134	1		
OTHR PHYSCL/EARTH SC			1792	4			2118	6				

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER — JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING							1417	1				
BUSINESS - GENERAL			1592	3			1150	1				
MARKETING/DISTRIBUTN	1528	3			1450	1						
HUMANITIES	1809	8			1528	3	1604	4				
ECONOMICS	1783	1	1700	3	1438	2	1643	5	1725	1		
OTHR SOCIAL SCIENCES	1494	4	1650	1	1583	3	1604	2	1500	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2147	7					2181	3	2130	1	2217	1
CIVIL -CNSTR/SAN/TRP	2300	1	2400	1					2325	3		
ELECTRICAL -COMPTR	2124	15	2189 2297 2083	48			2190	5	2159	2		
GEOLOGICAL												
INDUSTRIAL	2033	4	2200	1			1904	2				
MECHANICAL	2173	12	2104 2185 2010	24			2150	2	2014	7	2419	2
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS			2208	1								
PETROLEUM -NATL GAS												
ENGINEERING TECH												

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES	1423	4	1742	2			1200	1				
CHEMISTRY	1950	2									2000	1
COMPUTER SCIENCE	2013	5	1931	14			2166	1				
HEALTH (MED) PROFSNS												
MATHEMATICS	1986	3	1700	2								
OTHR PHYSCL/EARTH SC			2291	1	2000	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING							1000	1			1458	1
BUSINESS - GENERAL	1688	4			1910	1					1500	1
MARKETING/DISTRIBUTN												
HUMANITIES	1864	8	1655	2	1350	1			1250	1	924	6
ECONOMICS	1987	10	1655	1	1739	3	940	1				
OTHR SOCIAL SCIENCES	1713	9			1625	2	1137	5	1000	1	1058	10

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	2138	2										
CHEMICAL	2250	1			1667	1	1817	4				
CIVIL -CNSTR/SAN/TRP	1539	4			2025	2	1680	3	1667	2		
ELECTRICAL -COMPTR	2346	7			2146	11	1772 1946 1483	23				
GEOLOGICAL												
INDUSTRIAL							1800	1				
MECHANICAL	2007	8			2202	5	1670	13				
METALLURGICAL			2350	1			1792	3				
MINING												
NUCLEAR -ENGRG PHYS					2123	2	2000	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1833	1						

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER — JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES									1113	2		
BIOLOGICAL SCIENCES											967	5
CHEMISTRY					2041	1					1029	2
COMPUTER SCIENCE	2098	11			1867	2	1649	9				
HEALTH (MED) PROFSNS											1484	16
MATHEMATICS	1946	10			1925	1	1567	2			1667	1
OTHR PHYSCL/EARTH SC	2150	2			1666	1	1737	2	833	1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2000	3	2546 3000 2083	21	2264	6	2275	8	3200	1		
MBA - TECHNICAL	1550	1					2454	4				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2667	2			2833	3	2500	1			2833	1
MBA - TECHNICAL	2375	1	2750	1								

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL			2917	1			2583	1			2000	1
MBA - TECHNICAL	2500	1										

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1495 1625 1375	228	1295	10	1384	8	1553	8			1603	1
BUSINESS - GENERAL	1354	2	1464 1916 1100	20	1195 1368 1083	24	1828	13			1500	1
MARKETING/DISTRIBUTN			1400	1	1167	17	1469	6			1700	1
HUMANITIES	1581	8	1699 2000 1300	80	1308 1583 1083	68	1704	5	1150	1	1250	1
ECONOMICS	1574	13	1773 2083 1375	137	1295	12	1525	2			1644	3
OTHR SOCIAL SCIENCES	1313	2	1696 2041 1291	65	1161 1500 867	39	1418	7	2083	1	1808	1

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2143 2357 2000	37				
CHEMICAL							2086 2250 1833	29	2000	1		
CIVIL -CNSTR/SAN/TRP							2067	10	2018	1	1852	11
ELECTRICAL -COMPTR	1666	1	2000	2	2154	7	2179 2300 2077	632	2187	19	2046	2
GEOLOGICAL							2268	1				
INDUSTRIAL	1896	4					2019	16				
MECHANICAL					1833	1	2098 2210 2025	224	2134 2308 1950	33	2032	14
METALLURGICAL							2156	10	2284	3	2175	1
MINING												
NUCLEAR -ENGRG PHYS					1583	1	2091	3			2150	2
PETROLEUM -NATL GAS												
ENGINEERING TECH							2040	17				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1209	2							1417	1
BIOLOGICAL SCIENCES			1347	3	1385	8	1889	13				
CHEMISTRY												
COMPUTER SCIENCE	1804	9	1602 2041 1208	39	1589	14	2031 2250 1833	234	1964	3	2083	1
HEALTH (MED) PROFSNS					1188	2						
MATHEMATICS	1850	3	1618 1935 1291	35			1996 2208 1750	22	2082	2		
OTHR PHYSCL/EARTH SC			1700	5	1148	1	2147	9				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1675	1	1637	4			1471	4			1666	1
BUSINESS - GENERAL	1756	4	1626	9	1604	2	1242	2				
MARKETING/DISTRIBUTN	1599	8	1650	1	1400	3						
HUMANITIES	1706	12			1528	3	1604	4				
ECONOMICS	1706	4	1700	3	1542	3	1632	6	1969	3	2208	1
OTHR SOCIAL SCIENCES	1551	6	1650	2	1583	3	1604	2	1500	1		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	2291	1	2125	1								
CHEMICAL	2225 2458 1958	27	2208	1	2224	6	2238 2333 2150	26	2130	1	2399	8
CIVIL -CNSTR/SAN/TRP	2300	1	2400	1					2325	3	2375	1
ELECTRICAL -COMPTR	2184 2350 2000	29	2168 2275 2080	114			2177	9	2161	3	2250	1
GEOLOGICAL												
INDUSTRIAL	2216	9	2200	1			2045	5	1800	1		
MECHANICAL	2175 2350 2100	25	2136 2215 2016	67	2250	2	2122	7	2060 2166 2000	20	2403	11
METALLURGICAL	2550	1	2250	1					2117	3	2318	2
MINING												
NUCLEAR -ENGRG PHYS			2229	2							2250	1
PETROLEUM -NATL GAS												
ENGINEERING TECH	2050	1	1931	5			2113	4				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES					1583	3						
BIOLOGICAL SCIENCES	1468	7	1703	3			1200	1				
CHEMISTRY	1988	8									2000	1
COMPUTER SCIENCE	2009	7	1991 2192 1666	30	1989	3	2083	2	2042	1		
HEALTH (MED) PROFSNS												
MATHEMATICS	1960	4	1725	4								
OTHR PHYSCL/EARTH SC			2291	1	2000	1						

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING							1000	1	1268	1	1202	2
BUSINESS - GENERAL	1743	6			1910	1	1500	1			1278	3
MARKETING/DISTRIBUTN					1458	1						
HUMANITIES	1823	11	1655	2	1613	2			1146	2	963	11
ECONOMICS	1972	16	1655	1	1739	3	940	1				
OTHR SOCIAL SCIENCES	1666	10			1625	2	1137	5	1000	1	1116 1375 800	21

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	2138	2					1679	8				
CHEMICAL	2250	1	2230	1	1904	2	1816	6				
CIVIL -CNSTR/SAN/TRP	1539	4			2113	6	1729	6	1607	7		
ELECTRICAL -COMPTR	2258	17	2205	1	2136 2250 2000	36	1763 1975 1449	48	1887	2	1791	1
GEOLOGICAL												
INDUSTRIAL	1880	3			2083	1	1796	2				
MECHANICAL	2049	12	2042	2	2136 2333 2000	26	1710 1800 1448	38				
METALLURGICAL			2350	1			1793	4				
MINING												
NUCLEAR -ENGRG PHYS					2155	5	1729	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1984	6						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES									1113	2		
BIOLOGICAL SCIENCES	1335	3									1010	7
CHEMISTRY			1760	1	2041	1					1099	3
COMPUTER SCIENCE	2026 2250 1833	24			1864	8	1634 1886 1379	21				
HEALTH (MED) PROFSNS											1511 1690 1250	28
MATHEMATICS	1965	13			2004	2	1673	5			1667	1
OTHR PHYSCL/EARTH SC	2102	3			1666	1	1737	2	833	1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1970	19	2667 3500 2167	74	2114	18	2300	9	2928	3	3167	1
MBA - TECHNICAL	2150	2	2987	6			2503	12				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2740	4	2258	5	2731	9	2667	2	2025	1	2833	1
MBA - TECHNICAL	2389	3	2538	3			2600	1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	3500	1	2917	1	2225	2	2583	1			2000	1
MBA - TECHNICAL	2700	5										